



PI AGENT TRAINING (PIAT)

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PIAGENTTRAINING.COM

WHAT YOU CAN EARN AS A PI AGENCY OWNER

EXAMPLE:

YOU INVOICE A CLIENT AT \$100 AN HOUR. YOUR BUDGET WAS 36 HOURS. YOU FINISHED THE INVESTIGATION IN 30 HOURS.

INVOICE: 30 HOURS X \$100 PER HOUR IS \$3,000.

YOU HAD A PI WORK THE CASE AT \$30 AN HOUR. THE PI EARNED \$900. (30 HOURS X \$30). **YOUR GROSS PROFIT WAS \$2,100.**

THE MORE CLIENTS YOU LAND WHEN MARKETING MEANS YOU WILL HAVE TO HIRE MORE INVESTIGATORS. LET'S SAY IN 3 YEARS YOU HAVE 6 FULL-TIME INVESTIGATORS AND THEY ALL WORK 40 HOURS A WEEK.

6 MEN X 40 HOURS IS 240 HOURS A WEEK. YOUR GROSS PROFIT AFTER THE CREW ARE PAID IS \$60 AN HOUR X 240 HOURS = \$14,000 A WEEK.

X \$14,000 A WEEK X 52 WEEKS IS \$728,000 GROSS BILLING.

HIRE ME AS YOUR COACH AT \$500 A MONTH. I WILL HELP YOU GROW AND NOT MAKE MISTAKES.