



PI AGENT TRAINING (PIAT)

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PIAGENTTRAINING.COM

**YOU HAVE MANY DIFFERENT FORMS WHEN YOU OWN A PI AGENCY.
THIS IS ONE REASON WHY YOU NEED JAMES AS YOUR COACH**

FORMS FOR THE OWNERS

FORMS FOR THE OFFICE

FORMS FOR THE FIELD MANAGER

FORMS FOR THE PI IN THE FIELD

FORMS FOR MARKETING

**WHEN A CASE IS FINISHED YOU NEED A REPORT, A COVER LETTER, AND
AN INVOICE.**

YOU NEED VIDEOS WHEN WORKING SURVEILLANCE.

YOU HAVE TO MAKE SURE YOUR FIELD AGENTS KNOW 'BAD FAITH'.

**YOUR CLIENTS HAVE TO KNOW THAT YOU WILL WORK HARD ON EVERY
CASE. YOU WILL OBTAIN RESULTS.**

**YOU HAVE TO KNOW WHAT DOCUMENTS YOU NEED TO BRING AT YOUR
DEPOSITION AND MAYBE AT TRIAL.**

ASK YOURSELF, "WHAT WOULD JAMES DO?" ASK HIM.