



## **PI AGENT TRAINING.**

**P.O. BOX 6193**

**GULFPORT, MISSISSIPPI 39507**

**(800) 855-6333**

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**PIAGENTTRAINING.COM**

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### **AN OVERVIEW OF MY HELPING YOU**

**DOWNLOAD MY NOVEL, '48 SHORT STORIES OF A PRIVATE INVESTIGATOR.'**

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DOWNLOAD FOR FREE AT [WWW.JAMESPAULELLISON.COM](http://WWW.JAMESPAULELLISON.COM)

ALL 48 CASES I WORKED. I JUST CHANGED THE NAMES AND LOCATIONS.

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#### **MY BIO:**

THREE YEARS IN MILITARY POLICE, TWELVE YEARS AS A POLICE OFFICER IN MIAMI BEACH, FLORIDA, AND THIRTY-SIX YEARS AS A PRIVATE INVESTIGATOR AND AGENCY OWNER. I HAVE A B/S IN CRIMINAL JUSTICE FROM FIU UNIVERSITY IN MIAMI, FLORIDA.

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**I WILL TEACH YOU HOW TO BECOME A PRIVATE INVESTIGATIVE AGENCY OWNER. (PI)**

**REPETITIVE LEARNING IS THE KEY. LEARN FROM US, THEN PRACTICE AND PRACTICE.**

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THERE ARE TEN TOPICS YOU NEED TO KNOW.

WHEN YOU ARE FINISHED KNOWING THE TEN TOPICS YOU WILL BE ABLE TO OWN AND OPERATE YOUR PRIVATE INVESTIGATIVE AGENCY.

**I WILL SHOW YOU WHAT YOU NEED TO KNOW AND DO AS A PI AGENCY OWNER.**

THEN AS THE OWNER, YOU WILL BE ABLE TO HIRE A PI AT \$20 TO \$40 AN HOUR.

**CHECK WITH THE STATE'S DIVISION OF LICENSING AND FIND OUT WHAT THEIR LICENSE REQUIREMENTS ARE AS A PI AND AS AN AGENCY OWNER.**

WE CHARGE \$500 A MONTH TO BE YOUR COACH AND TO HELP YOU GROW YOUR AGENCY.

**WE DO NOT TAKE ANY MONEY TILL YOU RECEIVE YOUR FIRST CASE FROM A CLIENT.**

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**LEARN FROM US HOW TO BE YOUR BOSS AND WORK FROM HOME. WHEN YOU CAN, OPEN UP YOUR OWN PI AGENCY. YOU WILL MAKE MORE MONEY THE LONGER YOU ARE IN THE PI BUSINESS.**

YOU CAN CHARGE \$100 AN HOUR WHEN YOU RECEIVE ANY OF THE BELOW CASES: INVESTIGATIONS, SURVEILLANCES, WITNESS STATEMENTS, DIVORCE, AND CHILD CUSTODY CASES.

YOU CAN CHARGE \$200 OR MORE FOR A LOCATE OR A BACKGROUND CHECK.

WE WILL SHOW YOU HOW TO WRITE A REPORT.

IF YOU ARE A PRIVATE INVESTIGATOR WORKING FOR A BUSY PI FIRM YOU COULD MAKE BETWEEN \$60,000 AND \$80,000 A YEAR.

**IF YOU WORKED FOR YOURSELF**, YOU COULD MAKE \$200,000 WORKING THE SAME AMOUNT OF WORK HOURS.

**NO PI AGENCY WILL TEACH YOU TO BE AN OWNER OF AN AGENCY. YOU CAN GO OUT ON YOUR OWN AND MAKE MISTAKES. WHY DO THAT? WHY LOOK BAD WITH LAWYERS AND INSURANCE ADJUSTERS.**

**LET ME TRAIN YOU TO BE A PI AGENCY OWNER. I KNOW WHAT I AM DOING.**

**I WANT YOU TO HIRE ME** AS YOUR COACH FOR ONLY \$500.00 A MONTH.

I WILL GUIDE YOU THE RIGHT WAY ON INVOICING, DOING A COVER LETTER, MAKING THE CLIENT A VIDEO COPY, AND EDITING YOUR WORK.

**WITH MY GUIDANCE** YOU WILL WIN REPEAT BUSINESS FROM YOUR CLIENTS. WE WILL MAKE A BUSINESS FLYER THAT YOU CAN EMAIL TO THE LEADS YOU DEVELOP, AND TOGETHER WE WILL GROW YOUR AGENCY.

**I OFFER 2 ADDITIONAL OPTIONS WITH EACH BEING \$250.**

**OPTION 1:** I HELP YOU MARKET YOUR PI AGENCY/

**OPTION 2:** I REVIEW AND EDIT YOUR REPORTS, COVER LETTERS AND INVOICES.

**I MAKE MONEY WHEN YOU MAKE MONEY.**

**I DO NOT CHARGE YOU \$500 A MONTH UNTIL YOU LAND YOUR FIRST CASE.**

I AM THERE EVERY STEP OF THE WAY, TO MAKE SURE YOU LOOK AND SOUND PROFESSIONAL FOR YOUR CLIENTS.

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I WILL SHOW YOU HOW TO DO SOMETHING, YOU DO IT AND KEEP DOING IT IN PRACTICE AND IT WILL BECOME AUTOMATIC WHEN YOU HAVE TO DO IT FOR A CLIENT.

BEFORE THE FINAL REPORT GOES OUT TO ANYONE, YOU WILL EMAIL IT TO ME FIRST TO LOOK OVER.

YOU MAKE CORRECTIONS, THEN EMAIL THE REPORT TO YOUR CLIENT.

WHAT EQUIPMENT SHOULD YOU BUY, HOW MUCH DOES THE EQUIPMENT COST, WHAT PI BOOKS SHOULD YOU READ? YOU WILL HAVE MANY QUESTIONS AND I WILL GIVE YOU THE ANSWERS AS YOUR COACH.

LOOK AT MY BIO. I HAVE BEEN A POLICE OFFICER OR A PRIVATE INVESTIGATOR FOR OVER 47 YEARS. I HAVE A DEGREE IN CRIMINAL JUSTICE. I KNOW WHAT YOU WILL NEED.

**MY GOAL IS TO COACH YOU ON HOW TO OPEN AND OPERATE YOUR OWN PI AGENCY OFFICE.**

REMEMBER, I MAKE NO MONEY COACHING YOU IF YOU DO NOT RECEIVE ASSIGNMENTS. I GET PAID WHEN YOU RECEIVE YOUR FIRST ASSIGNMENT.

WHEN GOING ON YOUR OWN, YOU WILL NEED A COMPANY NAME, A WEBSITE, EQUIPMENT, FORMS, CLIENT LEADS AND MUCH MORE. I HAVE BEEN THERE, DONE THAT. LEARN FROM ME.

**WHY GO OUT AND MAKE MISTAKES AND LET CLIENTS KNOW YOU ARE JUST STARTING OUT?**

INSURANCE COMPANIES AND LAW FIRMS HATE NEW AGENCIES BECAUSE THEY WORRY ABOUT BAD FAITH.

GOOGLE BAD FAITH AND SEE WHY CLIENTS ARE WORRIED IF YOU ARE NEW.

DON'T LET THE CLIENTS KNOW YOU ARE NEW. I WILL COACH YOU ON WHAT TO SAY AND DO AND TO BE READY IF THEY HAVE QUESTIONS FOR YOU.

HOW TO GET STARTED WITH ME COACHING YOU THE BUSINESS?

GO TO MY WEBSITE AND FILL IN THE APPLICATION SHEET. I WILL CALL YOU BACK WITHIN 72 HOURS. WRITE DOWN ALL THE QUESTIONS YOU MAY HAVE. **THEN LET US WORK ONE ON ONE AND LEARN FROM ME.**